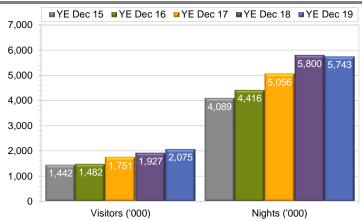
Travel to High Country#

For the period January 2019 to December 2019



Domestic Overnight Travel⁽¹⁾

Visitors and nights

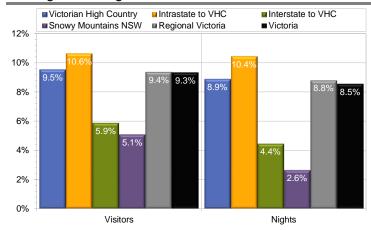


High Country received nearly 2.1 million domestic overnight visitors - up by 7.7% on YE Dec 18. Visitors spent over 5.7 million nights in the region - down by 1.0% on YE Dec 18.

Market share

The region received 10.9% of both visitors and nights in regional Victoria. Compared to YE Dec 18, the share of visitors was down by 0.5% pts and the share of nights was down by 1.4% pts.

Average annual growth - YE Dec 15 to YE Dec 19



Over the period YE Dec 15 to YE Dec 19, High Country had an average annual growth of 9.5% in domestic **visitors**. High Country had a higher growth than Snowy Mountains NSW, regional Victoria and Victoria.

High Country had an average annual growth of 8.9% in domestic visitor **nights** over the period. High Country had a higher growth than Snowy Mountains NSW, regional Victoria and Victoria.

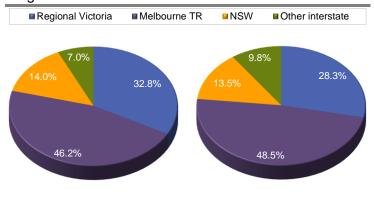
Accommodation

'Friends or relatives property' (24.6%) was the most popular accommodation type used for **nights** in the region. 'Rented house, apartment, flat or unit' (12.5%) was the 2nd most popular, followed by 'caravan park or commercial camping ground' (12.3%) 'caravan or camping – non commercial' (12.1%).

All transport

'Private vehicle or company car' (93.7%) was the most popular transport used by visitors to the region, followed by 'bus or coach' (1.7%) and 'railway' (1.6%).

Origin



The region received 79.1% of visitors and 76.7% of nights from **intrastate**. Compared to YE Dec 18, intrastate visitors were up by 7.3% and nights were up by 2.0%.

Interstate contributed 20.9% of visitors and 23.3% of nights in the region. Compared to YE Dec 18, interstate visitors were up by 8.9% and nights were down by 9.7%.

Purpose of visit to High Country

'Holiday' (66.2%) was the largest purpose for **visitors** to the region, followed by 'visiting friends and relatives' (23.6%) and 'business' (7.1%).

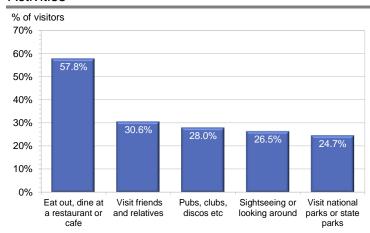
Length of stay

Visitors stayed on average 2.8 nights in the region – down by 0.2 nights on the YE Dec 18.

Age

'45 to 54 years' (19.4%) was the biggest age group of visitors to the region, followed by '25 to 34 years' (18.3%).

Activities



'Eat out, dine at a restaurant or cafe' (57.8%) was the most popular activity undertaken by visitors to the region.

Expenditure (incl airfares and transport costs) (2)

Domestic overnight visitors spent over \$1.0 billion in the region - up by 6.1% on YE Dec 18. On average, visitors spent \$179 per night in the region - up by 7.2% on YE Dec 18.

(2) Source: TRA's expenditure allocation method applied to NVS data for YE Dec 19.

[#] High Country is composed of: Alpine (S); Benalla (RC); Indigo (S); Mansfield (S); Strathbogie (S); Towong (S); Wangaratta (RC); and alpine resorts.

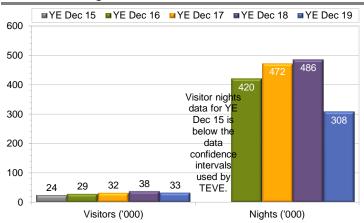
Travel to High Country#

For the period January 2019 to December 2019

| YE on YE | International | domestic | domestic | regional | regi

International Overnight Travel⁽³⁾

Visitors and nights



High Country received 32,600 international overnight visitors -down by 13.3% on YE Dec 18. Visitors stayed for 308,200 nights in the region - down by 36.5% on YE Dec 18.

Market share

The region received 5.5% of visitors and 3.1% of nights in regional Victoria. Compared to YE Dec 18, the share of visitors was down by 1.2% pts and the share of nights was down by 2.9% pts.

Purpose of visit to High Country

'Holiday' (74.1%) was the largest purpose for **visitors** to the region, followed by 'visiting friends and relatives' (18.0%) and 'business' (2.7%).

Origin

Rank	Market	Share	Rank	Market	Share
1	United Kingdom	16.1%	13	Switzerland	2.1%
2	Mainland China	11.7%	14	Japan	1.4%
3	USA	9.6%	15	Taiwan	1.0%
	France	5.6%	16	Thailand	1.0%
5	Germany	5.4%	17	Scandinavia	0.5%
	New Zealand	5.4%	18	Italy	0.4%
7	Singapore	4.6%	19	Korea	0.1%
	Malaysia	3.8%	20	Hong Kong	0.0%
9	Canada	3.7%			
10	Netherlands	2.8%		Other Asia	2.8%
11	Indonesia	2.7%		Other Europe	10.1%
12	India	2.7%		Other Countries	6.6%

The United Kingdom (16.1%) was the region's largest source market of visitors, followed by Mainland China (11.7%) and the USA (9.6%).

Accommodation

'Friends or relatives property' (22.9%) was the most popular accommodation type used for **nights** in the region, followed by 'private accommodation' (21.1%).

Age

'55 to 64 years' (21.5%) was the biggest age group of visitors to the region, followed by '45 to 54 years' (20.2%).

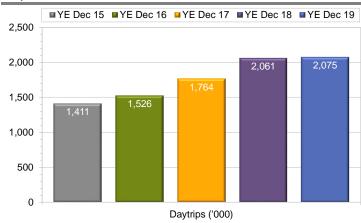
Expenditure (incl pre-paid package expenditure) (4)

International overnight visitors spent \$22 million in the region - down by 17.0% on YE Dec 18. On average, visitors spent \$71 per night in the region - up by 30.7% on YE Dec 18.

(4) Source: TRA's expenditure allocation method applied to IVS data for YE Dec 19.

Domestic Daytrip Travel⁽⁵⁾

Trips



High Country received nearly 2.1 million domestic daytrip visitors - up by 0.6% on YE Dec 18.

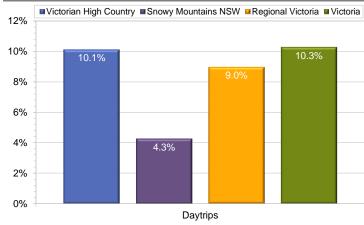
Market share

The region received 4.9% of daytrips to regional Victoria. Compared to YE Dec 18, the share was down by 0.7% pts.

Main purpose of trip

'Holiday' (57.0%) was the largest purpose for visitors to the region the region, followed by 'visiting friends and relatives' (17.7%) and 'business' (12.3%).

Average annual growth – YE Dec 15 to YE Dec 19



Over the period YE Dec 15 to YE Dec 19, the High Country had an average annual growth of 10.1% in domestic daytrips.

High Country had a higher growth than Snowy Mountains NSW and regional Victoria, but lower than Victoria.

Age

'65 years and over' (21.9%) was the biggest age group of visitors to the region, followed by '35 to 44 years' (17.6%) and '25 to 34 years' (16.9%).

Expenditure (6)

Domestic daytrip visitors spent \$218 million in the region - down by 8.1% on YE Dec 18. On average, visitors spent \$105 per trip to the region - down by 8.7% on YE Dec 18.

(6) Source: TRA's expenditure allocation method applied to NVS data for YE Dec 19.

Note: Percentage change figures provided in this report do not necessarily represent statistically significant change.